

## ■ Welcome New Members

### **Aflac**

408 Chelsea Street  
Paramus 07652  
Meryl Sorgan – 201-599-2387  
Benefit Services

### **Castalia Trattoria**

997 McBride Avenue  
West Paterson 07424  
Ronald Squillace – 973-785-8880  
Restaurant

### **Conversent Communications**

255 Route 17 South  
Hackensack 07601  
Robin Grossman – 201-996-0518  
Voice/Data Communications

### **Envision**

37 Madison Avenue  
Hasbrouck Heights 07604  
Peter Gallo – 201-288-7228  
Video Services – Film to DVD,  
Photos to Video, Event Videography

### **Humanscale**

600 Parsippany Road, Suite 106  
Parsippany 07054  
Alima Hawthorne – 201-206-9456  
Designs and manufactures workplace products  
that impact user's health and comfort

### **Rennsport Motor Works**

83 Bulews Court  
Hackensack 07601  
Sal Puleio – 201-489-5577  
Import Car Repair

### **Sefao Enterprises**

8200C Bulls Ferry Road, Suite 9  
North Bergen 07047  
Michael McGrath – 201-931-0999  
Computer Technology-Hardware/Software

### **The Growth Coach**

139 Harristown Road, Suite 206  
Glen Rock 07452  
Jack Kassel – 201-493-7761  
Coach for small business,  
self-employed and professionals

### **Washington Mutual**

Hackensack Riverfront Plaza  
500 South River Street  
Hackensack 07601  
James Gebhard – 201-373-0153  
Full Service Bank

### **Weichert Realtors**

77 River Street  
Hackensack 07601  
Glynice Coleman – 201-525-0086  
Real Estate

## ■ Washington Mutual Grand Opening

It is a bank by name, but when you enter the Washington Mutual Bank branch located at 500 S. River Street in Hackensack, you think you have entered a futuristic banking environment. You merely step up to one of many stations where you can make a transaction, including those in which you will be receiving cash and it comes out of the machines without the assistance of a teller! Of course, there are branch managers and financial representatives to assist you in opening accounts, loans and mortgages. Stop in and see for yourself what is new and innovative in the area of banking.



Pictured left to right: branch manager Anna Tyszko, Chamber president Jack Conklin, Hackensack Mayor Marlin Townes, executive director Darlene Damstrom, vice president Linda Santucci, assistant branch manager Manny Barbosa and director and past president Gerard Quinn.

## ■ New Jersey Knowledge Initiative

How many times have you heard the cliché “knowledge is power?” Now the State of New Jersey has empowered her business community and it is up to us to seize the opportunity. Small and medium size business, family businesses of all sizes, physicians and health providers in private practice, and other entrepreneurs and researchers should be aware that the State of New Jersey has put together a bold new KNOWLEDE INITIATIVE (KI).

The state of New Jersey earmarked \$6 million for the Knowledge Initiative NJ. New Jersey State Senator Wayne Bryant (Camden and Gloucester Counties) and Assemblyman Louis Greenwald (Camden County) sponsored the initiative. The money will help New Jersey business persons and researchers gain access to top science, technology, medical and business research databases. Normally these databases are too costly for small businesses to purchase on their own. These KI research databases are now available to businesspersons for FREE at every college and university in New Jersey plus four selected public libraries. Four of the databases are available to everyone in the State of New Jersey with their New Jersey Public Library card.

Is your business taking advantage of the New Jersey Knowledge Initiative? What are you waiting for?

Get your local library card and login to [www.jerseyclicks.com](http://www.jerseyclicks.com). Use your library barcode.

Maybe your business qualifies as a NJ incubator and you will get all eight at your workplace. Bergen County or Northern New Jersey questions about the New Jersey Knowledge Initiative please contact:  
Maria L. Kocylowsky, MA, MLS  
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Fairleigh Dickinson University  
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